

# The Demand Side of Clientelism: Agency, Trade-Offs, and Welfare Implications

UNIVERSITÄT  
DUISBURG  
ESSEN

*Open-Minded*

**Monday, 25th of June 2018**

**9.00 – 9.30 Welcome Address**

**Andreas Blätte**, Director of the Institute of Political Science, University of Duisburg-Essen

**Miquel Pellicer** and **Eva Wegner**, University of Duisburg-Essen and University College Dublin

**9.30 – 12.45 Session 1: The agency of clients**

Chair: Lindsay Benstead

**“Clientelism from the client's perspective: A theoretical framework based on a systematic review of international ethnographic literature“**, Miquel Pellicer, University of Duisburg-Essen

**“Clientelism and Coercion: Electoral clientelism in Eastern Europe“**, Isabela Mares, Columbia University

**“Benefit-seeking in Clientelism: Evidence from six Balkan Countries“**, Jovan Bliznakovsk, Institute for Democracy "Sovietas Civilis" (IDSCS) Skopje, "INFORM" project; University of Milan

**13.45 – 17.00 Session 2: Implications for accountability & the persistence of clientelism**

Chair: Isabela Mares

**“Community targeting in votebuying and politician accountability“**, Jessica Leight, American University

**“Clientelism and Local Ties“**, Kristen Kao, University of Gothenburg

**“Why Are Some Authoritarian Regimes More Likely to Fail? Parliamentary Clientelism and Regime Stability in the Arab World“**, Lindsay Benstead, Portland State University

**Tuesday, 26th of June 2018**

**9.00 – 12.15 Session 3: Trade-offs from the clients' perspective**

Chair: Harold Kincaid

**“Vulnerability and Clientelism“**, Simeon Nichter, University of California, San Diego

**“Electoral clientelism and the cost of voting“**, Mogens Justesen, Copenhagen Business School

**“Everyday urban politics: Leadership and civic life in Ghana“**, Jeffrey Paller, University of San Francisco

**13.15 – 16.45 Session 4: Welfare Implications of Clientelism from the client's perspective**

Chair: Christof Hartmann

**“Negotiating Inclusion through Clientelism: Neoliberalism, Democracy and the Pink Tide in Latin America“**, Tina Hilgers and Jean François Mayer, Concordia University

**“Informal Democratization: Broker Networks and Access to Public Services in Indonesia and India“**, Ward Berenschot, Royal Netherlands Institute of Southeast Asian and Caribbean Studies

**15.15 – 15.45: Open coffee break**

**“Are all forms of clientelism equal? Evidence from focus groups in South Africa“**, Markus Bayer, University of Duisburg-Essen

The workshop takes place at the Senatsaal, Gerhard-Mercator-Haus

If you want to participate, please register with [Christian.tischmeyer@uni-due.de](mailto:Christian.tischmeyer@uni-due.de)